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THE BIRTH OF VIRAL COMMUNICATION

To make something viral it can't feel like a traditional ad. If you try to push the same message in a viral piece that you're playing on network TV during prime time, it won't work.

-Gregg Spiridellis



"This Land" debut

Founded **J**

JIBJAB.COM

October

Gregg & Evan Spiridellis,

"The JibJab Brothers"



- The right content at the right time: it captured the "totally asinine" political dialogue.
 - The quality in writing and production made it something people wanted to watch.
- Broadband use has skyrocketed.
 - Processor speeds have also increased.
 - Everyday people are more comfortable with technology.