Proposed Reading List
Comprehensive Exam: Social Psychology

Overview
Bandura, Albert (1971). *Social Learning Theory*. Morristown, NJ: General Learning
        Press. p. 1-35.
Berger, P., and Luckman, T. (1966). *The Social Construction of Reality*. New York:
        Doubleday.
Blumer, H. (1969). *Symbolic Interactionism*. Los Angeles: University of California
        Press.
Festinger, L. (1953). "A Theory of Social Comparison Processes." In E. Aronson and
        A.R. Pratkanis (Eds.). *Social Psychology* New York: NYU Press Reference
        Series.
Fine, Gary Alan (1993). "The Sad Demise, Mysterious Disappearance, and Glorious
        Triumph of Symbolic Interactionism." *Annual Review of Sociology*. 19:61-87.
Goffman, E. (1959). *The Presentation of Self in Everyday Life*. New York: Doubleday.
House, James S. (1977). "The Three Faces of Social Psychology." *Sociometry*, 40(2),
        161-177.
Maikas, H. & Zajonc, R.B. (1985). "Cognitive Structures". In Gardner Lindzey and
        Elliot Aronson (Eds.). *The Handbook of social psychology* (3rd ed*.)*. New York:
        Random house.
Meltzer, Bernard N. (1972). "Mead's Social Psychology." In Jerome G. Manis (Ed.).
        Symbolic interaction; a reader in social psychology (2nd ed.). Boston: Allyn and
        Bacon.
Meltzer, Bernard N., & Petras J.W. (1972). "The Chicago and Iowa Schools of
        Symbolic Interactionism." In Jerome G. Manis (Ed.). *Symbolic interaction;
         a reader in social psychology* (2nd ed.). Boston: Allyn and Bacon.
Orne, M.T. (1962). "On the Social Psychology of the Psychological Experiment."
        American Psychologist. 17, 776-783.
Stryker, Sheldon (1987). "The Vitalization of Symbolic Interactionism." *Social
        Psychology Quarterly*. 50(1), 83-94.
Turner, Ralph H. (1988). "Personality in Society: Social Psychology's Contribution to
        Sociology." *Social Psychology Quarterly*. 51(1):1-10.
Weigert, Andrew J. and Gecas, Viktor (1995). "Multiplicity and Dialogue in Social
        Psychology: An Essay in Metatheorizing." *Journal for the Theory of Social
        Behaviour*. 25(2): 141-174.

Self and Society
Gergen, K. (1991). *The Saturated Self.* New York: Basic Books.
Gecas, Viktor (1994). "In Search of the Real Self: Problems of Authenticity in Modern
        Times." In Gerald M. Platt & Chad Gordon (Eds.), *Self, Collective Behavior and
        Society: Essays Honoring the Contributions of Ralph H. Turner*. Greenwich,
        CT: JAI Press.

Gecas, Viktor & Burke, Peter J. (1992). "Self and Identity." In K. Cook, G.A. Fine, and
    J. House (Eds.). *Sociological Perspectives on Social Psychology*. New York:
    Allyn and Bacon.

Giddens, A. (1991). *Modernity and Self-Identity*. Stanford: Stanford University Press.

Lifton, R.J. (1993). *The Protean Self*. New York: Basic Books.

Mead, G.H. (1934). *Mind, Self, and Society*. Chicago: University of Chicago Press.

Schwalbe, M. L. & Mason-Schrock, Douglas (1996). "Identity Work as Group Process."
    Advances in Group Processes, (vol. 13). New York: JAI Press Inc.

Turkle, S. (1995). *Life on the Screen*. New York: Simon & Schuster.

Weigert, Andrew J. (1991). *Mixed Emotions: Certain Steps Toward Understanding
    Ambivalence*. Albany: State University of New York Press.

Weigert, Andrew J. (1983). "Identity: Its Emergence Within Sociological Psychology."
    Symbolic Interaction, 6(2): 183-206.

Weigert, Andrew J. (1975). "Substantival Self: A Primitive Term for a Sociological
    Psychology" *Phil. Soc. Sci.* 5:43-62.

Weigert, Andrew L., Teitge, J. Smith, & Teitge, Dennis W. (1986). *Society and Identity:
    Toward a Sociological Psychology*. New York:Cambridge University
    Press.

Wiley, N. (1994). *The Semiotic Self*. Chicago: University of Chicago Press.

Attitudes and Behavior

Allport, G.W. (1935). "Attitudes." In C. Murchison (Ed.). *Handbook of Social
    Psychology*. Worcester, MA: Clark University Press.

Ajzen, I., & Fishbein, M. (1982). "Understanding Attitudes and Predicting Social
    Behavior:" In J.C. Brigham and L.S. Wrightsman (Eds.). *Contemporary Issues
    in Social Psychology* (4th ed.). Monterey, Calif. : Brooks/Cole Pub. Co.

Cooper, J., & Fazio, R. (1984). "A New Look at Dissonance Theory." *Advances in
    Experimental Social Psychology*. 17, 229-253.

Isen, A.M., & Levin, P.F. (1993). "Effect of Feeling Good on Helping: Cookies and
    Kindness." In E. Aronson and A.R. Pratkanis (Eds.). *Social Psychology* New
    York: NYU Press Reference Series.

Liska, Allen E. (1984). "A Critical Examination of the Causal Structure of the
    Fishbein/Ajzen Attitude-Behavior Model." *Social Psychology Quarterly*. 47(1),
    61-74.

Lore, R.K. & Schultz, L.A. (1993). "Control of Human Aggression: A Comparative
    Perspective." *American Psychologist*, 48(1), 16-25.

Social Influence and Persuasion

Eagly, A.H., & Chaiken, S. (1984). "Cognitive Theories of Persuasion." *Advances in
    Experimental Social Psychology*. 17, 267-344.

Pretice, D.A. & Miller D.T. (1993). "Pluralistic Ignorance and Alcohol Use on Campus:
    Some Consequences of Misperceiving the Social Norm." *Journal of Personality
    and Social Psychology*, Vol. 64(2), 243-256.

Attribution Theory
Shaver, K.G. (1975). "Interpersonal and Social Consequences of Attribution." In Kelly
        Shaver (Ed.). *An Introduction to Attribution Processes.* Cambridge, Mass:
        Winthrop Publishers.

Alturism and Aggression
Amato, Paul R. (1990). "Personality and Social Network Involvement as Predictors of
        Helping Behavior in Everyday Life." *Social Psychology Quarterly.* 53(1), 31-43.
Berkowitz, L. (1977). "Simple View of Aggression" In Leonard Berkowitz (Ed.)
        Advances in Experimental Social Psychology. New York : Academic Press.
Krebs, D.L., & Miller, D.T. (1985). "Altruism and Aggression." In Elliot Aronson *The
        Handbook of Social Psychology* (3rd ed.). New York: Random House.

Conformity
Allen, B.P. (1982). "Obedience: Theirs Not to Reason Why Theirs But to Do or Die."
        In John C. Brigham, Lawrence S. Wrightsman (Eds.). *Contemporary Issues in
        Social Psychology* (4th ed.). Monterey, CA: Brooks/Cole Pub. Co.
Aronson, E. (1988). "Conformity" in *The Social Animal* (5th ed.). New York: W.H.
        Freeman & Co.
Milgram, S. (1982). "Behavioral Study of Obedience." In John C. Brigham, Lawrence S.
        Wrightsman (Eds.). *Contemporary Issues in Social Psychology* (4th ed.).
        Monterey, CA: Brooks/Cole Pub. Co.
Peterson, B.E., Doty, R.M., & Winter, D.F. (1993). "Authoritarianism and Attitudes
        Toward Contemporary Social Issues." *Personality and Social Psychology
        Bulletin*, 19(2), 174-184.

Group Decision Making
Janis, I. (1983). *Groupthink: Psychological Studies of Policy Decisions and Fiascoes*
        (2nd ed.). Boston: Houghton Mifflin.

Group Leadership/Productivity
Nixon, H.L. (1979). *The Small Group*. Englewood Cliffs, NJ: Prentice Hall..
Paulus, P.B., Dzindolet, M.T., Poletes, G. & Camacho, L.M. (1993). "Perception of
        Performance in Group Brainstorming: The illusion of Group Productivity."
        Personality and Social Psychology Bulletin, 19(1), 78-89.

Deviance
Archer, D. (1987). "Social Deviance." In Garner Lindzey and Elliot Aronson (Eds.).
        The *Handbook of Social Psychology* (3rd ed.). New York: Random House.
Hewitt, J. (1991). "Deviance and the Social Order" In j. Hewitt *Self and Society: A
        Symbolic Interactionist Social Psychology* (5th ed.). Boston: Allyn and Bacon.

Interpersonal Attraction
Clore, Gerald L. (1975). *Interpersonal Attraction: An Overview*. Morristown, NJ:
        General Learning Press.

Prejudice, Racism, Sexism
Aronson, E. (1988). "Prejudice" in *The Social Animal* (5th ed.). New York: W.H.
        Freeman & Co.
Duckitt, J. (1992). "Psychology and Prejudice: A Historical Analysis and Integrative
        Framework." *American Psychologist*, 47(10), 1182-1193.
Gaertner, S.L. & Dovidio, J. (1986). "The Aversive Form of Racism." In J. Dovidio and
        S. Gaertner (Eds.). *Prejudice, Discrimination and Racism*. New York: Academic
        Press.
Gaertner, S.L. & Bickman, L. (1971). "Effects of Race on the Elicitation of Helping
        Behavior: The Wrong Number Technique." *Journal of Personality and Social
        Psychology*, 20(2), 218-222.
Hamilton, D. L. & Trolier, T.K. (1986). "Stereotypes and Stereotyping: An Overview of
        the Cognitive Approach." In J. Dovidio and S. Gaertner (Eds.). *Prejudice,
        Discrimination and Racism*. New York: Academic Press.

Social Structure and Personality
Michener, H.A., Delamater, J.D., & Schwartz, S.H. (Eds.) "Social Structure and
        Personality." *Social Psychology*. San Diego: Harcourt Brace Jovanavich.

Pick-n-Choose
Becker, H. and McCall (1990). *Symbolic Interaction and Cultural Studies*. Chicago:
        University of Chicago Press.
Becker, H. (1953). "Becoming a marihuana User." *American Journal of Sociology*. 59,
        235-242.
Conrad, P. (1975) "The Discovery of Hyperkinesis: Notes on the Medicalization of
        Deviant Behavior." *Social Problems* 23, 12-21.
Cooley, C.H. (1983). "Looking-Glass Self." In C.H. Cooley *Human Nature and the
        Social Order* New Brunswick, NJ: Transaction Publishers.
Davis, F. (1992). *Fashion, Culture, and Identity*. Chicago: University of Chicago Press.
Davis, F. (1989). "Of Maids, Uniforms, and Blue Jeans: The Drama, Status and
        Ambivalence in Clothing and Fashion." *Journal of Qualitative Sociology*, 14(4).
Davis, K. (1947). "Final Note on a Case of Extreme Isolation." *American Journal of
        Sociology*. 52, 432-437.
DuBois, W.E.B. (1903). "Double-Consciousness and the Veil." In W.E.B. Du Bois *The
        Souls of Black Folk*. New York: Bantam.
Ebaugh, H.R.F. (1988). "Creating the Ex-Role." In H.R. Fuchs *Becoming an Ex: The
        Process of Role Exit*. Chicago: University of Chicago Press.
Emerson, J.P. (1970). "Behavior in Private Places: Sustaining Definitions of REality in
        Gynecological Exams." In P. Dreitsel *Recent Sociology*. New York: Macmillan.
Farberman, H., Fine, G. and Johnson, J. (1992). *Social psychological foundations :*
Fine, Gary Alan (1989). "A Moral Community." *Currents in Modern Thought*.
Garfinkel, H. (1963). "A Conception of and Experiments with "Trust" as a Condition of

Concerted Stable Actions." In O.J. Harvey *Motivation and Social Interaction*. New York, Ronald Press Co.

Gecas, Viktor, & Seff, Monica A. (1990). "Social Class and Self-Esteem: Psychological Centrality, Compensation, and the Relative Effects of Work and Home." *Social Psychology Quarterly*. 52(2): 165-173.

Hochschild, A. (1983). *The Managed Heart.: commercialization of human feeling*. Berkeley: University of California Press.

Hughes, Langston. (1953). "That Powerful Drop." In L. Hughes *The Langston Hughes Reader*. New York: G. Braziller.

Kollock, P., Blumstein, P. and Schwartz, P. (1985). "Sex and Power in Interaction: Conversational Privileges and Duties." *American Sociological Review*, 50, 34-46.

Lyng, Stephen (1990). "Edgework: A Social Psychological Analysis of Voluntary Risk Taking." *American Jounal of Sociology* 95(4):851-886..

Musolf, Gil Richard (1992). "Structure, Institutions, Power, and Ideology: New Directions Within Symbolic Interactionism." *Sociological Quarterly*. 33(2):171 189.

Orenstein, P. (1994). "Fear of Falling: Sluts." In p.Orenstein *School Girls: Young Women, Self Esteem and the Confidence Gap*. New York: Doubleday.

Rosenhan, D.L. (1973). "On Being Sane in Insane Places." *Science*, 179, 250-258.

Rosenthal, R. and Jacobson, L. (1974). "Pygmalion in the Classroom: Teacher Expectation and Pupils' Intellectual Development." In Zick Rubin (Ed.). *Doing Unto Others*. Englewood Cliffs, NJ: Prentice-Hall.

Sacks, O. (1985). "Yes, Father-Sister" In O. Sacks *The Man Who Mistook His Wife for a Hat*. New York: Harper-Perennial.

Scheppele, K.L. (1994). "Practices of Truth-Finding in a Court of Law: The Case of Revised Stories." In T. Sarbin and J. Kitsuse (Eds.). *Constructing the Social*. London: Sage Publications.

Scott, J.C. (1989). "Prestige as the Public Discourse of Domination." *Cultural Critique*, 12, 145-166.

Simon, R.W., Eder, D., and Evans, C. (1992). "The Development of Feeling Norms Underlying Romantic Love Among Adolescent Females." *Social Psychology Quarterly*. 55(1), 29-46.

Snow, D. and Anderson, L. (1992). "Salvaging the Self." In D. Snow and L. Anderson *Down on Their Luck: A Study of Homeless People*. Berkeley: University of California Press.

Sperry, Roger W. (1993). "The Impact and Promise of the Cognitive Revolution." *American Psychologist*. 48(8):878-885.

Trueheart, Charles (1996). "Welcome to The Next Church." *Atlantic Monthly*.

Watzlawick, P. (1984). "Self-Fulfilling Prophecies." In Paul WAtzlawick (Ed.). *The Invented Reality: How Do We Know What We Believe we Know? Contributions to Constructivism*. New York: W.W. Norton & Company.

Weinberg, M.S. (1976). "The Nudist Management of Respectability." In Martin Weinberg (Ed.). *Sex Research: Studies from the Kinsey Institute*. New York: Oxford University Press.

Whorf, B.L. (1956). "Teh Name of the Situation as Affecting Behavior." In B.C. Whorf *Language Thought and REality*. Cambridge, MA: MIT Press.

Zerubavel, E. (1994). "The Social Lens." In E. Zerubavel *The Fine Line: Making Distinctions in Everyday Life*. New York: Free Press.